











PRESS RELEASE

February 20, 2012

R.B. Murray Company Co-Vice Presidents Earn Certified Commercial Investment Member (CCIM) Designations

Springfield, MO, - R.B. Murray Company today announced that Co-Vice Presidents Ryan Murray and Ross Murray have distinguished themselves as second-generation Certified Commercial Investment Members (CCIMs). The two followed the example of their father, Co-Vice President David Murray, who achieved CCIM designation in 1979. "I'm proud both Ryan and Ross earned CCIM status in their late 20s, which is much sooner than most CCIMs. I'm especially proud that my sons' hard work reflects our company's dedication to serving clients' commercial and industrial real estate needs."

R.B. Murray's latest CCIMs each earned the designation by completing graduate-level education curriculum and presenting a portfolio that showcases qualifying industry experience as a commercial real estate professional. By passing the CCIM Institute's Comprehensive Examination, the two are now recognized as experts in the following commercial real estate practices:

• Brokerage • Leasing • Asset Management • Valuation • Investment Analysis

Ryan Murray noted that the challenging CCIM curriculum gave him deeper knowledge of the commercial real estate market: "Such high-level courses on financial analysis, market analysis, user-decision analysis and investment analysis let me better understand my clients' needs as well as what motivates investors and sellers. I look forward to putting my hard-earned expertise to good use and further benefitting our clients."

"I couldn't agree more," added Ross Murray. "The intense research and hands-on analysis the CCIM Institute requires only fueled my passion for commercial and industrial real estate, and both Ryan and I - and R.B. Murray Company as a whole - are now better positioned than ever to help people seize excellent investment opportunities in Springfield and nationally."

While just 6 percent of real estate practitioners in the US hold the CCIM designation, R.B. Murray Company now has the unique claim of four CCIMs on staff. Both the high number of CCIMs and the expertise coupled with 102 years of leading the industry locally further separates R.B. Murray Company from local and national competitors.

For more information about R.B. Murray Company, visit rbmurray.com or contact Ross or Ryan Murray by email at ross@rbmurray.com or ryan@rbmurray.com or by phone at 417.881.0600.